Boxwood's Notable Year in Review

BOXWOOD'S 2024 HIGHLIGHTS

Launched our new Agricultural Land Evaluation.

Early adopting clients say they are delighted to offer their farm credit lending staff and borrowers a budget-friendly Ag Land property valuation report compared with costly appraisals.

All-time small- and mid-cap property valuations pushed past 55,000 reports.

This is more about you than us! We couldn't have achieved this milestone without your continued support and trust. See a recent <u>map</u> illustrating our extensive geographical reach.

Rolled out a new bundled service including a FieldSmart Evaluation and an eval review by an independent MAI review appraiser.

By ordering both report products at the same time – or adding the review after the fact – clients are saving time and money and, in some cases, reducing their dependency on AMCs.

Saved clients over \$9 million in the aggregate.

Client use of our FieldSmart Evaluations (in lieu of full appraisals) is "the gift that keeps on giving" year after year.

Completed asset valuations on an extensive portfolio of NNN franchise deals.

We saved our client thousands (\$\$\$) in full appraisal fees.

Produced over 2,000 standalone property inspections.

As clients increasingly leaned into building inspections as a partial asset/portfolio monitoring tool, we hit a record high number of annual site visits.

Published an important study about the relative stability of small-cap CRE values.

Our <u>analysis</u> early last year showed that valuations of smaller assets generally increased in 2023 YOY versus institutional properties whose values broadly declined.

While market uncertainties will likely prevail in 2025, the Boxwood team is confident, focused, and fully capable of supporting the various property valuation and risk assessment needs of our clients.

FOR MORE INFORMATION ABOUT BOXWOOD PRODUCTS AND SERVICES, VISIT BOXWOODMEANS.COM OR CONTACT US AT INFO@BOXWOODMEANS.COM

